



FBINAA

National Annual Training Conference & Exhibition

August 2-5, 2025 –Baltimore Convention Center

EXHIBITOR OPPORTUNITY

Have a question? Email Jody Ellis at showcase@fbinaa.org

Conference Dates	Saturday-Tuesday, August 2-5, 2025 Exhibit Booth Ordering opens February 25, 2025
About the FBINAA and the Conference	The FBINAA is the strongest law enforcement and security leadership network in the world comprised of senior law enforcement executives and security professionals . Members are sworn and retired officers as well as graduates of the prestigious FBI National Academy representing over 8,200 agencies in all 50 states, 195 countries and US territories. The National Conference draws 1,000+ members representing 400+ US and International law enforcement agencies . This event represents a significant sales and marketing opportunity to access decision makers. Groups benefit from direct exposure to relevant and influential audience in a professional environment away from the competition of everyday distractions.
Online Exhibit Order	FBINAAconference.com —Visit the Sponsor/Exhibitor page to order online. Booth orders paid with a credit card at the time of the order are secured. Orders opting to "Pay by Check" are NOT considered secured until payment is received. Due to limited availability, booth orders will be canceled if not paid within 30 days of the order.
Group Designation	"Group" as referenced refers to an exhibitor or sponsor (national strategic, conference or chapter sponsor) officially registered to participate in this Conference.
Exhibition Schedule	Saturday, Aug 2 - Booth Load-in / Set-up (8:00 am – 4:00 pm) ** Saturday, Aug 2 - Exhibition Open for Welcome Reception (5:00 pm - 7:00 pm)* Sunday, Aug 3 - Exhibition Open (10:00 am - 3:00 pm)* Sunday, Aug 3 - Exhibition Open for Social Mixer (4:00 pm-6:00 pm)* Monday, Aug 4 - Exhibition Open (10:00 am - 1:00 pm)* Monday, Aug 4 - Booth Load-out / Strike (1:00 pm - 8:00 pm) <i>* times subject to change or modification/all exhibitors may participate in these events</i> <i>** earlier move-in by appointment on Friday, August 1st for vehicles and large displays upon request</i>
Venue & Location	Baltimore Convention Center- One West Pratt Street Baltimore, Maryland 21201
Conference Co-Hosts	FBI National Academy Associates (FBINAA) and the FBINAA Maryland/Delaware Chapter
Space Use & Transactions	Standard exhibit booth space is 10' x 10' . Larger booth sizes may be created. Exhibit space is intended to provide groups an opportunity to display and promote products and services to members of the FBINAA and other law enforcement personnel. Retail cash and carry transactions are NOT permitted in a booth or in the exhibition hall at any time. The use of a third party contractor for booth installation/set-up will require an application and pre-approval by the Conference. Special promotional activities (e.g. food and beverage offerings, overhead sign rigging, performance artists/celebrities) are subject to application and pre-approved by Conference.
Booth & Price	\$3,000 - 10' x 10' (100 sf) - Regular Booth (2 exhibitor badges)* <i>* Larger booth space may be created with the purchase of multiple regular booths as available</i>
Booth Amenities	Booth includes the following amenities: <ul style="list-style-type: none"> ✓ 8' back/3' side drape panels for corner/inline spaces (<i>not Island spaces</i>) ✓ 6' skirted table(s) and 2+ chairs depending on booth size ✓ Small trash can ✓ Show carpet complimentary to Alliance Partners (exhibitor groups may purchase)
Important Dates	February 25, 2025 Exhibit Booth ordering open for groups exhibiting only (<i>early booth ordering available to national and conference sponsors</i>) Exhibitor Services Kit available June 2, 2025 Last day for booth cancellation subject to 50% booth fee After June 2, 2025 No refunds for booth cancellation

Access to Conference Events & Networking Opportunities	<p>Each registration badge includes the following benefits:</p> <table border="0" style="width: 100%;"> <tr> <td style="vertical-align: top; width: 50%;"> <p>Sponsor Badge (sponsors only)</p> <ul style="list-style-type: none"> ✓ Access to the Exhibit Hall ✓ Access to Opening Ceremonies ✓ Access to Welcome Reception in Exhibit Hall ✓ Access to Social Mixer in Exhibit Hall ✓ Hosted Lunch (Sunday/Monday) ✓ Hosted Lunch (Tuesday) ✓ Access to training sessions ✓ Tickets to evening events ✓ Purchase tickets to optional activities </td> <td style="vertical-align: top; width: 50%;"> <p>Exhibitor Badge (booth vendor only)</p> <ul style="list-style-type: none"> ✓ Access to the Exhibit Hall ✓ Access to Opening Ceremonies ✓ Access to Welcome Reception in Exhibit Hall ✓ Access to Social Mixer in Exhibit Hall ✓ Purchase lunch in Exhibit Hall (concessions)* ✓ Purchase tickets to evening events ✓ Purchase tickets to optional activities <p><i>* Lunch not included for exhibit only groups; concessions available for purchase in the exhibit hall</i></p> </td> </tr> </table>	<p>Sponsor Badge (sponsors only)</p> <ul style="list-style-type: none"> ✓ Access to the Exhibit Hall ✓ Access to Opening Ceremonies ✓ Access to Welcome Reception in Exhibit Hall ✓ Access to Social Mixer in Exhibit Hall ✓ Hosted Lunch (Sunday/Monday) ✓ Hosted Lunch (Tuesday) ✓ Access to training sessions ✓ Tickets to evening events ✓ Purchase tickets to optional activities 	<p>Exhibitor Badge (booth vendor only)</p> <ul style="list-style-type: none"> ✓ Access to the Exhibit Hall ✓ Access to Opening Ceremonies ✓ Access to Welcome Reception in Exhibit Hall ✓ Access to Social Mixer in Exhibit Hall ✓ Purchase lunch in Exhibit Hall (concessions)* ✓ Purchase tickets to evening events ✓ Purchase tickets to optional activities <p><i>* Lunch not included for exhibit only groups; concessions available for purchase in the exhibit hall</i></p>
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Special Display Application	<p>The following displays, amenities and activities may be permitted upon request/application and approval by FBINAA (no less than 30 days prior to Conference). Request consideration during booth order.</p> <ul style="list-style-type: none"> ✓ Vehicles (see size limitations for load-in) ✓ Firearms or ammunition (restrictions apply) ✓ Catered food or beverages ✓ Activities provided by outside contractors or third party entertainers ✓ Third party exhibitor appointed contractor for booth set-up or installation ✓ Overhead sign/banner rigging 		
NOT Permitted in Booth	<p>The following activities are not permitted in an exhibition booth.</p> <ul style="list-style-type: none"> ✓ No merchandise or point of purchase sales ✓ No “suitcasing” or “outboarding” ✓ No live ammunition ✓ No high volume amplified sound, music or noise which causes distraction or disturbance ✓ No special lighting or vehicle bar/strobe lights ✓ No compressed gasses, liquids or flammable material 		
Exhibitor Promotion by Conference	<p>The Conference offers the following complimentary promotional benefits.</p> <ul style="list-style-type: none"> ✓ Vendor Directory - including company/organization name and logo ✓ Vendor Name Displayed on Exhibition Entry Sign 		
Add-on Exhibit Services	<p>The Conference contracts with a General Services Contractor to assist exhibitors with exhibit services. Registered groups (sponsors and exhibitors) will be sent an Exhibitor Services Kit with specific details for shipping, drayage, electrical ordering, wi-fi ordering, AV equipment and furniture. The following optional exhibition services are available at an <u>additional cost</u> to the exhibitor. See the Exhibitor Services Kit for details. The Conference does not provide or pay for these services.</p> <table border="0" style="width: 100%;"> <tr> <td style="vertical-align: top; width: 50%;"> <ul style="list-style-type: none"> ✓ Material Shipping and Handling ✓ Power - starts at \$110+ tax/service charge) ✓ Wi-Fi – email Hakim.Harden@cox.com for details and pricing </td> <td style="vertical-align: top; width: 50%;"> <ul style="list-style-type: none"> ✓ AV Equipment and Services ✓ Specialty Furniture ✓ Booth Carpet – starts at \$300 for exhibit only groups (complimentary for Alliance Partners) </td> </tr> </table>	<ul style="list-style-type: none"> ✓ Material Shipping and Handling ✓ Power - starts at \$110+ tax/service charge) ✓ Wi-Fi – email Hakim.Harden@cox.com for details and pricing 	<ul style="list-style-type: none"> ✓ AV Equipment and Services ✓ Specialty Furniture ✓ Booth Carpet – starts at \$300 for exhibit only groups (complimentary for Alliance Partners)
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Load-In Limitations	<p>Exhibit Hall loading door measurements are 17’9 W x 14’10 H. Display vehicles and equipment crates must be under these dimensions.</p>		
Badge Registration	<p>Badge registration is a separate step. Instructions will be sent to all registered groups on how to register and secure badges. Badge registration is done using a group’s existing exhibit booth account. A designated number of exhibitor badges are issued per booth based on size (2 badges per 10’ x 10’). No additional badges above the standard allotment with a booth will be offered or available to exhibitors.</p>		
Badging Required	<p>All individuals requiring access to the exhibition hall during scheduled exhibition hours must register and obtain an official Conference badge. Badges must be displayed at all times (including networking/social events and meal functions). Badges are not transferrable. Replacement or lost badges will be issued for \$500 each. Company badges are not accepted in lieu of the official conference badge. Group representatives must pick up badges on-site at registration and must show proof of affiliation with the company (business card acceptable). Group representatives which are part of a set-up and strike crew may enter the exhibition hall on Saturday, August 2nd beginning at 8:00 am until 4:00 pm for booth set-up only (temporary badge required) and on Monday, August 4th at 1:00 pm for booth strike/load-out.</p>		
Hotel Room Reservations	<p>Options for hotel room reservations will be sent separately after the exhibit booth payment is received and confirmed. The Conference does not book or reserve hotel rooms for groups.</p>		

Exhibition Rules and Regulations

<p>General Conduct Rules and Regulations</p>	<p>Exhibitor agrees to be bound by and adhere to all rules, regulations, terms and conditions set forth by the Conference and the Exhibitor Opportunity Rules and Regulations.</p> <p>All exhibitors shall serve the interest of the FBINAA Conference attendees and shall conduct business and operate their booths in a manner that will not detract from other exhibits, exhibitors or the Conference. FBINAA reserves the right to decline or prohibit any display or part thereof which, in its opinion, is not in keeping with the character and spirit of these rules and regulations. FBINAA further reserves the right, in its sole and absolute discretion, to expel or refuse admittance to any representative of the exhibitor whose conduct is, in its opinion, not in keeping with the character and spirit of the Conference or FBINAA.</p>
<p>Exhibiting and Vendor Activity in Booth Only</p>	<p>The Conference has a strict prohibition against soliciting or conducting vendor business outside the areas designated as “exhibitor booth”, including other areas of the Conference venue, hospitality suites and off-site event venues. The exhibit hall is the only space within the Conference which allows for the solicitation, display and transaction of business between registered law enforcement attendees and registered sponsors and exhibitors. As a result, activities commonly referred to as “suitcasing” and “outboarding” will not be tolerated and cause for immediate credential revocation and removal from the Conference venue.</p>
<p>Sale or Distribution of Merchandise - NOT Permitted</p>	<p>Sale (cash or credit) of physical merchandise or items of any kind is strictly prohibited in the Exhibit Hall or any part or location within the Conference. Exhibitors may show, display, discuss, explain, and demonstrate items or services in their exhibit space only. No items or merchandise may be distributed or taken from the booth.</p>
<p>Booth Selection and Ordering</p>	<p>Exhibit space is selected by the exhibiting company on a first-come-first-served basis online at the official online booth order site. Spaces are not subject to reserve or “hold” for later order. Premium exhibit space is reserved by FBINAA for national partners and sponsors. Payment is required at the time of ordering via credit card. The Conference reserves the right to modify the exhibit floor layout at its discretion.</p>
<p>Payment</p>	<p>FBINAA accepts credit card payment. Booth orders paid at the time of the order with a credit card are secured. A request to pay by check may be made, but a booth may not be selected until the Conference receives payment. Make check payment requests at showcase@fbinaa.org.</p>
<p>Booth Cancellation and Refund</p>	<p>Booth cancellation may be made at any time prior to the Conference. Written cancellation to Conference staff made no later than June 2, 2025 is subject to a 50% cancellation fee. Written cancellation made after June 2, 2025 is subject to a 100% cancellation fee. Refunds will be processed and paid following the Conference.</p> <p>In the event Conference or exhibition is canceled by FBINAA due to acts of God, pandemic, war, government regulation, terrorism, disaster, strikes, civil disorder, curtailment of transportation facilities, or any other emergency of a comparable nature beyond the control of the Association or venue, a full refund less a \$25 fee reserved to process and distribute refunds, will be sent to the exhibitor. FBINAA will not be held liable for any expenses (other than booth fees actually collected by FBINAA) which may be incurred by exhibitor, including travel fees, lodging or labor expense.</p>
<p>Exhibit Services Contractor / Decorator</p>	<p>The Conference will assign an official general services contractor/decorator for the exhibition. The Contractor will provide an Exhibitor Services Kit and online ordering service for booth set-up, freight handling/shipping, vehicle load-in, specialty carpet (optional), and other needs.</p>
<p>Onsite Exhibit Booth Staff</p>	<p>Exhibit booths shall be staffed by technical, qualified individuals who are bona fide company employees or legitimate representatives. Groups must open their exhibit booth on time during the scheduled exhibit hours and provide staff inside the booth throughout each day until show closing. No person under 18 years of age will be permitted on the floor during move-in or move-out or exhibition open hours. All exhibit staff must be registered in the Conference and wear a badge at all times.</p>
<p>Booth Assign, Sharing or Sublet - NOT Permitted</p>	<p>Exhibitors may not assign, sublet or share with another company any portion of their booth(s), nor may they display or advertise goods or services other than those provided by them in the regular course of business.</p>

Display Terms and Conditions	<p>Floor mounted displays shall not exceed 10' in height in the back and shall not exceed 4' in height beyond 4' from the back wall. Display signs, materials or displays are limited to the assigned space and shall not be permitted in any public space or elsewhere in the meeting areas. All displays and demonstrations are to be within the bounds of the assigned space and shall not interfere with aisle space or be outside of the space. No part of a display or its signage may be nailed, taped or otherwise attached to columns, walls, doors or floors in such a manner as to deface or destroy them. All material(s) must be flameproof and fire resistant to conform to local fire ordinances and regulations and insurance carriers.</p> <p>If the premises of the facility are defaced or otherwise damaged by the exhibitor, its agent or representatives, the exhibitor will be liable to the facility for the amount necessary for restoration to its previous condition.</p>
Shipping and Material Handling	The General Services Contractor / Decorator will assist with shipping and material handling of displays and other booth items. Refer to the Exhibitor Services Kit for specific details and instructions.
Vehicle Displays	Vehicles for display must be requested in advance (request application), approved no less than 30 days prior to Conference and comply with the rules and requirements established in the Exhibition Services Guide.
Firearms and Ammunition	No firearms capable of firing live ammunition may be used in an exhibit display in the Conference venue and exhibit hall. Firearms displayed must be deactivated by removal of the firing pin or otherwise altered so that they may not be fired.
Installation and Dismantling	Refer to the Exhibitor Services Kit for specific load-in/installation and load-out days and times. Dismantling and load-out may begin when the hall closes on the final exhibition day. No packing materials or equipment are to be left in the exhibition hall following installation or brought into or removed from the space during show hours. The use of a third party contractor for booth installation/set-up will require an application and pre-approval by the Conference. Special promotional activities (e.g. food and beverage offering, overhead sign rigging, performance artists/celebrities) are subject to application and pre-approved by Conference.
Delayed Occupancy	Space not occupied by the close of the set-up and load-in date and time will be forfeited and the space may be reassigned by FBINAA without refund.
Food and Beverage in Exhibition Hall	The Conference venue retains the exclusive right to provide, control and maintain all food and beverage services within the Exhibition. No food or beverages for public consumption may be brought into the Conference meeting or exhibition areas. The provision of alcoholic or non-alcoholic beverages, snacks or treats are included under these exclusive rights. Exhibitor may request permission to purchase from the venue caterer and offer food and beverage items within the designated booth space. Request must be made in advance (request during booth ordering), approved by the Conference and caterer no less than 30 days prior to Conference and comply with the rules and requirements established by the venue.
Sound, Music, Noise, Amplification and Volume	No music or loud volume noise which causes distraction or disturbance to the Conference or other exhibitors is permitted to be played or amplified in an exhibit space.
Exhibition Cleaning	The Conference provides for cleaning of common aisles and common areas. Exhibitor is responsible to maintain a clean and orderly environment within the designated booth area.
Security	The Exhibition area will be secured during non-exhibition hours, and no entrance by any person will be allowed. The Exhibitor assumes all risk and responsibility for any and all loss, theft and/or damage to Exhibitor's displays, equipment and other property while on the premises, and hereby waives any and all claims and/or demands it may have against FBINAA arising from such loss, theft and/or damage. Exhibitor acknowledges that FBINAA does not maintain insurance covering Exhibitor's property and, if desired, the Exhibitor should obtain, at its own expense, appropriate insurance to cover against losses.
Use of FBINAA Name and Logo	The use of the name, insignia, logotype or other identifying marks of the FBINAA or the FBINAA Conference may not be used in signs, advertising or promotions in any media or descriptive product literature without express written permission of the FBINAA. Exhibitors are approved to use the conference name, date and location on materials associated with the conference.

Insurance	Insurance protection will not be afforded to any exhibitor either by FBINAA, general services contractor or the exhibition property. An exhibitor shall carry its own insurance to cover exhibit material and equipment against damage and loss, including public liability insurance of at least \$1 million per occurrence and \$1 million aggregate against injury to person or property of others.
Indemnification	Exhibitor agrees to defend, indemnify and hold harmless FBINAA and its directors, officers, employees, and agents from and against any and all liabilities, obligations, claims, damages, suits, costs and expenses, including, without limitation, attorneys' fees, costs of court and costs of other professionals, arising from directly and/or indirectly and/or in connection with the Exhibitor's occupancy and/or use of the exhibition premises and/or any part thereof and/or any act, error and/or omission of the Exhibitor and/or its employees, subcontractors and/or agents. except that Exhibitor shall not be responsible to indemnify a party to the extent a liability, obligation, claim, damage, suit, cost or expense arises from the sole active negligence or willful misconduct of that party.
Compliance with Local Ordinances	Licenses and permits required by local statute, ordinance or regulation (if any) are to be obtained and paid for by the exhibitor. Each exhibitor will be individually responsible for compliance with local health, fire and safety ordinances and regulations. All products and services exhibited must comply with state, local and FDA regulations. Local fire codes and ordinances required that the exhibition aisles be clear at all times. Demonstration areas shall not be placed on the aisle sideline of an exhibit. Should any demonstration interfere with other exhibit space, FBINAA may, in its sole discretion, require that the demonstration be limited or canceled. FBINAA has no further responsibility to notify the exhibitor that this compliance is required.
Americans with Disabilities Act	Exhibitor shall be responsible for compliance with the Americans with Disabilities Act of 1992 (ADA) in the booth space, including, but not limited to wheelchair access provisions.
Damage to Exhibition Property	Exhibitor shall be held responsible for any damage done to the Conference/exhibition facilities by them, their employees, or agents.